

EnergyHub is a growing enterprise software company that works with the most forward-thinking companies in smart energy. Our platform lets consumers turn their smart thermostats, electric cars, water heaters, and other products into virtual power plants that keep the grid stable and enable higher penetration of solar and wind power. We work on technology that already provides energy and cost savings to millions of people through partnerships with the leading companies in the Internet of Things.

EnergyHub is an independent subsidiary of Alarm.com (Nasdaq: ALRM). Alarm.com is the leading cloud-based platform for the smart home. Millions of home and business owners depend on Alarm.com technology every day to make their properties safer, smarter, and more efficient.

Regulatory Externship

The Regulatory Extern will be an integral part of the team helping to hone EnergyHub's regulatory and market development strategy. The Extern will develop a comprehensive market strategy, focused on an analysis of the regulatory environment for EnergyHub's business approach in key regions as well as at the federal level, with input from key members of the team including sales, market operations and client success. This is a great chance to develop strategy skills while interacting with a wide range of stakeholders.

This is a multi-faceted role, reporting to the VP of Utility and Market Services, where knowledge of energy markets, utility tariffs, demand response and distributed energy resources is incredibly useful, and a strong background in analysis is a plus. Besides a rock-solid work ethic and a strong team-oriented personality, we're looking for a candidate that is creative, passionate, and has a desire to help us break new ground in a constantly shifting landscape.

Specific responsibilities include:

- Build a more organized and actionable regulatory strategy for the team to pursue and recommend policy initiatives that will help drive revenue.
- Develop an expertise of US wholesale and retail energy markets and translate upcoming market changes for internal stakeholders.
- Work with the business team to evaluate new markets and analyze new market-based revenue generating opportunities through both qualitative and quantitative analysis.
- Participate in ongoing proceedings/stakeholder groups related to tariffs and market mechanisms to inform / update business models as needed.

Qualifications

- At least 2-3 years of work experience
- Excellent analysis skills.
- Strong business acumen and data-driven decision-making capabilities
- Excellent written and oral communication skills
- Disciplined and organized approach to work
- Demonstrated success in a fast-paced team environment
- Self-starter that is highly driven to succeed and eager to learn
- Enjoy a flexible and dynamic work environment
- Time commitment is 30-40 hours a week